

Your Contact: Dr. Andreas Wohllebe



Professional Experience

- **LAP:** Managing Partner
- **Postbank Finanzberatung AG:** Member of the Board, Head of Distribution Management for the mobile sales force of Postbank and BHW
- **AWD Deutschland GmbH:** Member of the Board, Head of Sales Logistics, Sales Management and Sales Support
- **McKinsey & Company:** Focus on Sales Management of Insurance Companies and Retail Banks; member of the McKinsey Sales & Marketing Practice

Education

- PhD in Solid State Physics, Forschungszentrum Jülich/RWTH Aachen
- Studies of Physics and Mathematics, University of Cologne